Year 2020



# South Dakota Consumer's Guide to Medicare Supplement Policies

SD DEPT OF HUMAN SERVICES
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#### **PROTECT**

- Protect yourself against Medicare fraud.

Treat your Medicare and Social Security numbers like your credit cards. Never give these numbers to a stranger!

#### **DETECT**

- Detect possible fraud, errors, and abuse.

Review your Medicare statement for mistakes by comparing them to your personal records.

#### **REPORT**

- Report suspected fraud, errors, and abuse.

If you think you have been a target of fraud, report it.



Contact the South Dakota SMP at your regional SHIINE office or call 1-800-536-8197

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# 4 STEPS TO CHOOSING A MEDICARE SUPPLEMENT (MEDIGAP) POLICY

# Decide which benefits you want and then decide which of the Medigap plans (A – N) meet your needs.

- Decide which benefits you need and want while considering your current and future health care needs. You might not be able to switch policies later.
- Select which type of Medigap plan (A-N) will meet your needs.

# 2 Find out which insurance companies sell Medigap policies in your state. Do any of the following:

- Use this guide to view the companies that offer plans in South Dakota.
- Consider any complaints against the insurance company when deciding which Medigap policy is right for you.
- To view the complaints filed against insurance companies visit the Consumer Information Source at www.NAIC.org or call the South Dakota Division of Insurance for assistance (605) 773-3563.
- Look online for information about the insurance companies.
- Talk to someone you trust, like:
  - A family member
  - Your insurance agent
  - A friend
- Call the insurance companies.

# Learn about the insurance companies selling the Medigap policies you're interested in and compare costs.

- The costs listed in this guide are estimates; companies can change their rates at any time. Plan to contact more than one insurance company selling the Medigap plan you are interested in.
- Before you contact any insurance companies, figure out if you're in your Medigap open enrollment period or if you have a guaranteed issue right.

### 4 Buy the Medigap policy.

- Apply for the Medigap policy from the provider you have chosen. Your agent or insurance company can assist you.
- Answer required questions carefully and truthfully.
- The insurance company must give you a clearly worded summary of your policy.
   Make sure you read it carefully. If you don't understand it, ask questions.



## WHAT IS A MEDICARE SUPPLEMENT POLICY?

Medicare Supplement Insurance, or Medigap, is sold by private insurance companies and their designated agents throughout South Dakota. Original Medicare (Parts A and B) pays about 80 percent of Medicare's authorized expenses including hospital, doctor bills, lab tests and more. Medigap plans help pay all or a portion of the remaining 20 percent of health care costs, excluding prescription drugs and the costs associated with them.

If you have Original Medicare and you buy a Medigap policy, Medicare will pay its share of the Medicare-approved amount for each covered health care cost and then your Medigap policy automatically pays its share. If your Medigap plan does not pay all of the costs after Medicare has paid its share, you will be billed directly by the provider.



# WHAT YOU NEED TO KNOW ABOUT MEDIGAP POLICIES

You must have both Medicare Part A and Part B to purchase a Medigap plan.

During your first six months of enrollment in Medicare Part B, you have an Open Enrollment period (also called a Guaranteed Issue Right) where all companies selling Medigap plans in South Dakota must accept you regardless of your health history.

If you do not buy a Medigap plan during your first six months of enrolling in Part B, companies will require health underwriting of your health background, health history and perform various health tests. The insurance company can legally deny your coverage based on these results. Any time you want to switch insurance companies outside of your Open Enrollment period, you also will have health underwriting requirements.

A person who is younger than 65 and begins Medicare due to a disability OR begins Medicare at age 65 OR is older than 65 and just leaving employer group health coverage they or a spouse has, is entitled to Open Enrollment for a Medigap policy whenever they are within the first 6 months of starting Part B.

You pay the private insurance company a monthly premium for your Medigap policy in addition to the monthly Part B premium paid to Medicare. A Medigap policy only covers one person.

Medigap plans **DO NOT** include prescription drug coverage. You should purchase a Medicare Part D plan for drugs if you are purchasing a Medigap plan, or risk possible future penalties. Your **SHIINE** (Senior Health Information and Insurance Education) counselor can help you enroll

into a Part D plan, when you have Part A and/or Part B, during Part D Open Enrollment (Oct 15-Dec 7) and other specific circumstances.

You can buy a Medigap policy from any insurance company and/or their local life/health agent who is licensed to sell in South Dakota by the Division of Insurance (DOI). This guide lists the rates for companies that responded to our request for information for 2020. Companies may change their prices at any time, if approved by the South Dakota DOI. Call the insurance companies or agents directly to obtain the most current rates. Telephone numbers, websites and rates are listed in this guide for companies selling Medigap plans in South Dakota.

### WHAT TYPES OF MEDIGAP POLICIES ARE AVAILABLE?

Medigap plans are nationally standardized and include plans A, B, D, G, (also a High Deductible G), K, L, M and N. Companies choose which plans they wish to offer in each state. Standardized means a Plan A from one company must offer the same benefits as Plan A from all other companies, and so forth for each respective plan.

Each Medigap plan offers specific benefits and coverage listed in the chart at the end of this guide. Cost is usually the most significant difference between Medigap policies with the same letter sold by different insurance companies but some may offer discounts or other incentives.



### **CHANGES IN MEDIGAP POLICIES**

Medigap plans C, F and F High Deductible will no longer be sold in the United States after December 31, 2019. New federal law prohibits the sale of Medigap plans that cover Part B deductible to newly eligible Medicare beneficiaries on or after January 1, 2020. Anyone who has a Plan C, F, or F High Deductible prior to December 31, 2019, is grandfathered in and will not need to make any change. They will continue in their respective plan for as long as they pay the premium on time.

Anyone who purchases a Medigap plan on or after January 1, 2020, will be required to pay the Part B deductible (\$198 in 2020).

It is expected starting in 2020, a High Deductible Plan G will be offered in addition to a regular Plan G. Insurance companies will decide if they wish to offer these plans.

Consumers who have Medigap plans C, F, or F High Deductible are not expected to see significant premium increases in the near future even though the pool of members will eventually decrease. Part B deductible amount will increase over time but is not expected to be dramatic in any given year.

### WHEN CAN I SIGN-UP FOR A MEDIGAP POLICY?

The best time to purchase a Medigap policy is during your Medigap Open Enrollment period also known as Guarantee Right Period. This period begins when you first enroll and start paying for Medicare Part B. The key to guarantee issue right is when you begin paying for Part B, whether on Medicare due to a disability, turning 65 and beginning Medicare, or when you or spouse no longer have employer group health coverage, even if you are older than 65.

The Open Enrollment Period starts when you enroll in Medicare Part B and ends 6 months later. If you or your spouse continues working past age 65 and you are covered by creditable employer group health coverage by you or spouse, you do not have to enroll in Part B at that time.

If you apply for a Medigap policy after the 6 month window of when Part B begins, you will go through health underwriting and the company can legally refuse coverage.

Every new Medicare beneficiary who is age 65 or older with Part A and B has a guaranteed right to buy a Medigap policy during "Open Enrollment." An insurance company cannot reject you and it cannot charge you more than anyone else your age for any policy it sells.

### WHAT IS A LOOK-BACK PERIOD?

Coverage for a pre-existing condition can be excluded by the plan only if the condition was first diagnosed within 6 months before the Medigap plan started. This is called the "Look-Back" period for Medicare covered services, Original Medicare will still cover the condition even if the Medigap policy won't, but you are responsible for the Medicare co-insurance or co-payments. After 6 months the Medigap policy will cover the recently diagnosed pre-existing condition. Be sure to find out prior to purchase if your desired plan has a look-back clause.



# WHAT IF I KEEP WORKING PAST AGE 65 AND KEEP EMPLOYER HEALTH INSURANCE?

If you are on your spouse's employer health insurance and you turn 65, or if you continue working past 65 and are on your employer health insurance, be sure to talk to the health insurer to see how it works with Medicare. You do not have to enroll in part B nor get a Medigap policy when turning 65 if you already have credible coverage, which includes a prescription drug plan.

In the above case, your 6 month issue right for a Medigap plan begins when you or your spouse retire or stop working and you no longer have employer health coverage, and you have enrolled and started paying for your Medicare Part B premium.

### WHICH PLANS ARE BEST FOR ME?

This really varies by person! Consider these:

Which insurance benefits are most important to you?

What is the monthly premium?

Level of risk for future medical expenses you are willing to accept?

What are the member services?

Are discounts or incentives offered?

What plan do family or friends have?

Is there a rate increase each year?

Are there major complaints of the company?

What is the financial or customer service rating?

You cannot predict what your health status will be 15-25 years from when you first obtain a Medigap plan. The most popular plans in South Dakota have included Plans F, G, N, and C.

### **CAN I CHANGE MY MEDIGAP POLICY?**

Unless you move to another state, or the insurance company no longer sells the Medigap policy in your state, you can keep the same company and policy for the rest of your life. You may apply for another Medigap policy at any time if you choose. However, after the 6-month Open Enrollment has expired, companies will likely require applicants to go through underwriting, a process where a person's health history is reviewed and various medical tests will be conducted. The company will pay for the reviews and tests but may deny plan acceptance for any health reason. DO NOT CANCEL your current Medigap policy until you are officially accepted by the new company and have the policy in-hand.

Some companies **MAY** offer their own Open Enrollment opportunities where a Medigap policy can be issued or changed to anyone who applies during that timeframe without any health underwriting.



## HOW DO INSURANCE COMPANIES SET PRICES FOR MEDIGAP POLICIES?

Each insurance company decides how it will set the price, or premium, for its Medigap policies. It is important to ask how an insurance company prices its policies as it affects how much you pay now and in the future. Medigap policies can be priced in 3 ways and the company can change its method:

### Community-rated, also called no-age rated.

 Generally the same monthly premium is charged to everyone who has the Medigap policy in a geographic area, regardless of age. Premiums may go up because of inflation and other factors but not because of your age.

### Issue-age rated, also called entry agerated.

 The premium is based on the age you are when you buy, or are issued, the Medigap policy. Premiums are lower for people who buy at a younger age and won't change as you get older. Premiums may go up because of inflation and other factors but not because of your age.

### Attained-age rated.

 The premium is based on your current age, the age you have attained, resulting in your premium increasing as you get older. They may be the least expensive at first, but they can eventually become the most expensive. Premiums may also go up because of inflation and other factors.

The cost of the Medigap policy may also depend on whether the company offers discounts, such as: discounts for women, non-smokers, people who are married, those who pay yearly, pay premiums using electronic funds transfers or other reasons.

### CAN MY MEDIGAP INSURANCE COMPANY DROP ME?

In most cases, a Medigap insurance company cannot drop you because the policy is guaranteed renewable. Your insurance company can only drop you if one of these happens:

- You are delinquent in paying your premium.
- You were not truthful on the Medigap application.
- The insurance company becomes bankrupt or insolvent or no longer sells policies in your state through no fault of your own.
  - You then have the right to buy Medigap Plan A, B, D, K, or L sold in South Dakota by any insurance company without any insurance health underwriting.
  - **NOTE:** If this is the case, you must get a new policy within 63 calendar days from the date your coverage ended.



# WHAT ARE THE DIFFERENCES BETWEEN SELECT, STANDARD, AND PREFERRED MEDIGAP PLANS?

Medicare SELECT is a type of Medigap policy sold in some states, including two companies in South Dakota. These plans follow the same rules as the standard policies but require you to use hospitals within its network to be eligible for full insurance benefits. Avera Health Plans and Sanford Health Plans both offer SELECT policies which are the lowest cost policies each health system offers. Elective procedures or those planned in advance, such as a hip surgery, are to be conducted at a network hospital unless a travel benefit option is offered where a procedure can be handled at a non-network hospital. Check

with your company regarding the travel benefit if you have a SELECT policy. If you have an emergency procedure, such as an injury while vacationing or have emergency gallbladder removed while in another state, you are taken to an emergency room for treatment. Emergency cases are covered with your SELECT plan.

Both Standard and Preferred policies cover the same Medicare benefits according to the standardized letter of the plan. For example, Plan A Standard covers the same benefits as Plan A Preferred but at two different premiums. You previously read how a company sets prices by community rated, attained-age rated, and issue-age rated. A company can charge different amounts for a Standard or Preferred policy based upon individual company criteria.

Preferred Medigap policies are when you have Part A, are enrolled in Part B during your Medigap Open Enrollment Period within 6 months of turning 65 OR over the age 65 when you or spouse retire and you no longer have credible group health coverage **AND** you have enrolled in Part B within the past six months. You may also qualify if you meet a special enrollment period which is very limited in scope. Preferred policies are priced at lower rates than Standard rates.

Criteria for Standard Medigap policies vary by company and it would be best to find out what criteria the company uses. The variable criteria can include but are not limited to tobacco use, height-weight charts, degree of health risk or whether a person is beyond open enrollment and changing companies.



### **CAN I KEEP THE SAME DOCTOR?**

Medigap plans do not place limits on the doctors or hospitals you can choose unless you have a SELECT Plan. You simply choose any provider that accepts Medicare assignment and your Medicare Supplement plan will pay as stated in your policy.

### **BENEFICIARIES WITH DIABILITIES**

Medicare beneficiaries under age 65 with a disability or End State Renal Disease have access to Medigap policies.

Upon enrolling in Medicare Part A and Part B, a disabled beneficiary has a 6-month open enrollment period to purchase a Medigap policy. This is guaranteed coverage with no health underwriting. That period begins the day Part B coverage becomes effective and ends 6 months later. The disabled beneficiary cannot be turned

down because of the disability, provided the company offers plans to beneficiaries under age 65. Another 6-month open enrollment period will apply when the disabled Medicare beneficiary turns 65.

# DO I NEED A MEDIGAP POLICY IF I HAVE RETIREE, VA, OR OTHER COVERAGE?

- Retiree Plans Each retiree plan is different and offers different benefits. It is important to check with the retiree plan to determine the exact benefits. Typically, a retiree plan and a supplement are not needed at the same time. Retiree plans are NOT guaranteed renewable, meaning the coverage can be changed or dropped at any time by your former employer.
- Federal Employee Health Benefits
   (FEHB) For Retirees Retiree FEHB
   typically works like a Medigap plan.
   Medicare will pay primary and FEHB will
   pay secondary. There is usually no need
   to have both FEHB and a Medigap plan.
- VA Benefits If the veteran receives care outside the VA system and doesn't meet the Choice Program eligibility, enrolling in Part A and B and getting a Medigap plan would be an option. The VA is required to bill private veteran's non service-connected conditions. Generally, VA cannot bill Medicare but it can bill Medigap plans for covered services.
- TRICARE for Life and CHAMPVA for Life

   Both TRICARE for Life and CHAMPVA
   FOR Life act like a Medigap plan.

   Beneficiaries do not need to enroll in a separate Medigap plan.

### IS IT HARD TO FILE CLAIMS?

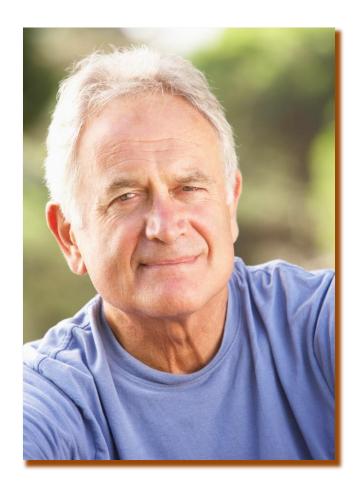
Filing a claim is not hard. Most Medigap insurance plans use a very easy and mostly automated claims process. Typically your Medigap insurance company is linked directly to Medicare so there is rarely a need for you or your doctor to file a claim for outpatient services.

# WHAT IS A MEDICARE SUMMARY NOTICE (MSN)?

It is a notice people with Original Medicare receive in the mail every 3 months for their Medicare Part A and Part B covered services. The MSN shows all services or supplies providers and suppliers billed to Medicare during the 3-month period, the amount Medicare paid to each and the maximum amount you may owe the provider either through your Medigap plan or out of pocket. Keep your receipts and bills and compare them to your MSN to be sure you got all the services, supplies or equipment listed. If an item or service is denied, call your provider's office to make sure they submitted the claim correctly. If not, the office may resubmit. If you disagree with any decisions made, you can file an appeal.

# WHAT ARE MEDICARE PART B EXCESS CHARGES?

If you are on Medicare and happen to go to a doctor who does not accept Medicare assignment (full payment by Medicare) the doctor is allowed to have an "excess charge." This is the amount above and beyond what Medicare approves for a specific procedure or doctor office visit. A doctor is allowed to charge up to 15 percent higher if she or he does not accept Medicare assignment. Both Plan F and G will pay 100 percent of any excess charges you may incur. However, you can prevent any excess charges by selecting only doctors who accept Medicare assignment.



### **MEDIGAP TERMS AND DEFINITIONS**

TERM	DEFINITION
Assignment	An agreement by your doctor, provider, or supplier to accept payment directly from Medicare for services rendered in the amount approved by Medicare, without billing you more than your Medicare deductible and coinsurance.
Coinsurance	The percentage of the cost you pay for a covered health care service after meeting your deductible. For example, you may pay 25% for each drug or 20% for durable medical equipment.
Copayment	The set dollar amount you pay for each drug on a tier level or a doctor visit. For example, you may pay a lower copayment for generic drugs than brand name drugs.
Crossover	Automatic submission from Medicare to a Medicare Supplement insurance company for processing a Medigap Plan's portion of a claim.
Deductible	The amount you must pay each year for your Part A, B, or D, before your Medigap plan pays its share of your costs. Depending on the Medigap plan you select, it may eliminate deductible costs you have for Parts A and B, but it will not reduce any deductible found in your Part D Prescription drug plan.
Guaranteed Issue Rights	Rights you have when insurance companies are required by law to sell or offer you a Medigap policy. In these situations, an insurance company cannot deny you a Medigap policy, or place conditions on a Medigap policy, such as exclusions for pre-existing conditions and cannot charge you more for a Medigap policy, because of a past or present health problem.
Medicare Part C Plans	Medicare Part C Plans (Medicare Advantage and Medicare Cost Plans) are <b>NOT</b> Medigap Plans/Medicare Supplement Plans. They are private health insurance plans, like HMOs or PPOs, with a network of doctors, health care providers and hospitals, which can provide your basic Medicare coverage. Plans have an annual out-of-pocket deductible and may include some coverage for drugs, dental, vision and hearing.

A list of licensed insurance companies who sell Medicare Supplement plans in South Dakota for 2020 and volunteered their information follows. Because prices can change at any time with approval by South Dakota Division of Insurance, always check rates with the company or agent and get specific questions answered prior to purchasing a plan. Don't forget to have your prescription drug plan checked annually during Part D Open Enrollment: October 15 – December 7. Make an appointment at your SHIINE office.

The charts list the monthly premiums for the standardized plans each company offers in South Dakota; organized alphabetically then by policy type. For means of comparison, charts detail rates for a male, non-smoker in 5-year increments. Most policies have lower rates for females and non-smokers. Other company discounts and incentives are listed per policy type. "< 65" refers to beneficiaries on Medicare due to disability and younger than 65. Several companies have maximum rates starting at a certain age, for example 80.

### **Example format:**

				STANDA	RDIZED N	/IEDICARI	E SUPP	LEMENT	PLANS	- MONT	HLY	PREMI	UMS		
INSURANCE COMPANY	AGE	Α	В	D	G	G(HD)	K	L	M	N		С	F	F(HD)	COMMENTS/DISCOUNTS
Insurance Company Name	<65	Rate			Rate					Rate			Rate		PRICING METHOD
Phone	65	Rate			Rate					Rate			Rate		Discounts
Web address	70	Rate			Rate					Rate			Rate		
POLICY TYPE	75	Rate			Rate					Rate			Rate		
	80	Rate			Rate					Rate			Rate		
	85	Rate			Rate					Rate			Rate		
	90	Rate			Rate					Rate			Rate		
	95	Rate			Rate					Rate			Rate		

			ST	ANDAR	DIZED N	1EDICARI	E SUPPL	<b>EMENT</b>	PLANS -	- MONTI	HLY F	PREMIU	MS		
INSURANCE COMPANY	AGE	Α	В	D	G	G(HD)	K	L	M	N		С	F	F(HD)	COMMENTS/DISCOUNTS
AARP United Healthcare	<65	\$220	\$337		\$415		\$145	\$245		\$311		\$432	\$435		COMMUNITY RATED
Insurance Company	65	\$94	\$137		\$136		\$57	\$102		\$116		\$176	\$177		Electric funds transfer discount
1-800-523-5800	70	\$104	\$151		\$150		\$62	\$112		\$127		\$193	\$194		Annual payer discount
aarpmedicaresupplement.com	75	\$170	\$247		\$246		\$102	\$183		\$209		\$317	\$319		Non-smoker discount
AARP Membership Required	80	\$170	\$247		\$246		\$102	\$183		\$209		\$317	\$319		
STANDARD	85	\$170	\$247		\$246		\$102	\$183		\$209		\$317	\$319		
	90	\$170	\$247		\$246		\$102	\$183		\$209		\$317	\$319		
	95	\$170	\$247		\$246		\$102	\$183		\$209		\$317	\$319		

<sup>\*\*</sup>Plan F and C are not available if your Part B start date is on or after 1/1/2020

AARP United Healthcare	<65	\$200	\$307	\$378	\$132	\$223	\$283	\$393	\$396	COMMUNITY RATED
Insurance Company	65	\$86	\$125	\$124	\$51	\$92	\$105	\$160	\$161	Electric funds transfer discount
1-800-523-5800	70	\$94	\$137	\$136	\$56	\$102	\$116	\$175	\$177	Annual payer discount
aarpmedicaresupplement.com	75	\$155	\$225	\$223	\$93	\$167	\$190	\$288	\$290	Non-smoker discount
AARP Membership Required	80	\$155	\$225	\$223	\$93	\$167	\$190	\$288	\$290	
PREFERRED	85	\$155	\$225	\$223	\$93	\$167	\$190	\$288	\$290	
	90	\$155	\$225	\$223	\$93	\$167	\$190	\$288	\$290	
	95	\$155	\$225	\$223	\$93	\$167	\$190	\$288	\$290	

<sup>\*\*</sup>Plan F and C are not available if your Part B start date is on or after 1/1/2020

AARP United Healthcare	<65	\$198	\$305	\$376	\$130	\$221	\$281	\$391	\$394	COMMUNITY RATED
Insurance Company	65	\$84	\$123	\$122	\$49	\$90	\$103	\$158	\$159	24-hour nurse healthline
1-800-750-2407	70	\$92	\$135	\$134	\$54	\$100	\$114	\$173	\$175	electric funds transfer discount
aarpmedicaresupplement.com	75	\$113	\$166	\$164	\$67	\$122	\$139	\$213	\$214	Vision discounts
AARP Membership Required	80	\$135	\$196	\$195	\$80	\$145	\$165	\$252	\$254	Non-smoker discount
STANDARD	85	\$139	\$203	\$201	\$82	\$150	\$171	\$260	\$262	
	90	\$139	\$203	\$201	\$82	\$150	\$171	\$260	\$262	
	95	\$139	\$203	\$201	\$82	\$150	\$171	\$260	\$262	

<sup>\*\*</sup>Plan F and C are not available if your Part B start date is on or after 1/1/2020

			ST	ANDARI	DIZED IV	IEDICARE	SUPPL	EMENT	PLANS	– MONTI	HLY P	REMI	UMS		
INSURANCE COMPANY	AGE	Α	В	D	G	G(HD)	K	L	M	N		С	F	F(HD)	COMMENTS/DISCOUNTS
American Continental	<65	\$188	\$237		\$155					\$144			\$276	\$85	ATTAINED AGE
Insurance Company	65	\$142	\$179		\$117					\$109			\$214	\$66	Non-smoker discount
An Aetna Company	70	\$161	\$203		\$132					\$123			\$240	\$74	One-time Policy Fee: \$20 per
1-800-750-2407	75	\$188	\$237		\$155					\$144			\$276	\$85	application
www.aetnaseniorproducts.com	80	\$207	\$261		\$170					\$159			\$298	\$91	For additional charges: Final
	85	\$221	\$278		\$182					\$169			\$317	\$97	Expense, Cancer and Heart
	90	\$232	\$293		\$191					\$178			\$332	\$102	Attack or Stroke, Dental, Vision,
	95	\$240	\$303		\$198					\$184			\$342	\$105	Hearing (DVH) or Hospital
															Indemnity Flex

<sup>\*\*</sup>Plan F, F(HD), and C are not available if your Part B start date is on or after 1/1/2020

American National Life	<65	✓				✓		✓	✓	ATTAINED AGE
Insurance Company of Texas	65	✓				✓		<b>✓</b>	✓	Household discount
1-888-290-1085	70	✓				✓		✓	✓	
www.slaico.com	75	✓				✓		✓	✓	
PREFERRED	80	✓				✓		✓	✓	
	85	✓				✓		✓	✓	
	90	✓				✓		✓	✓	
	95	✓				✓		✓	✓	

<sup>\*\*</sup>Plan F, F(HD), and C are not available if your Part B start date is on or after 1/1/2020

Avera Health Plans	<65	\$141	\$158	\$146	\$85	\$127	\$143	\$164	\$176	ATTAINED AGE	
1-888-322-2115	65	\$86	\$96	\$89	\$52	\$77	\$87	\$100	\$107		
www.averahealthplans.com	70	\$109	\$122	\$113	\$66	\$98	\$110	\$127	\$136		
SELECT	75	\$141	\$158	\$146	\$85	\$127	\$143	\$164	\$176		
	80	\$171	\$191	\$177	\$104	\$154	\$173	\$199	\$213		
	85	\$171	\$191	\$177	\$104	\$154	\$173	\$199	\$213		
	90	\$171	\$191	\$177	\$104	\$154	\$173	\$199	\$213		
	95	\$171	\$191	\$177	\$104	\$154	\$173	\$199	\$213		

			ST	ANDAR	DIZED N	1EDICARE	SUPPL	EMENT	PLANS -	- MONTI	HLY F	PREMIU	MS		
INSURANCE COMPANY	AGE	Α	В	D	G	G(HD)	K	L	M	N		С	F	F(HD)	<b>COMMENTS/DISCOUNTS</b>
Avera Health Plans	<65	\$278	\$323		\$340		\$194	\$290		\$341		\$375	\$400		ATTAINED AGE
1-888-322-2115	65	\$199	\$230		\$242		\$138	\$207		\$244		\$268	\$286		
www.averahealthplans.com	70	\$229	\$265		\$279		\$160	\$238		\$281		\$309	\$329		
STANDARD	75	\$278	\$323		\$340		\$194	\$290		\$341		\$375	\$400		
	80	\$329	\$381		\$401		\$229	\$342		\$403		\$443	\$473		
	85	\$329	\$381		\$401		\$229	\$342		\$403		\$443	\$473		
	90	\$329	\$381		\$401		\$229	\$342		\$403		\$443	\$473		
	95	\$329	\$381		\$401		\$229	\$342		\$403		\$443	\$473		
Catholic United Financial	<65	✓			✓								✓		ATTAINED AGE
1-888-769-9981	65	✓			✓								✓		Household discount
www.catholicunitedfinancial.org	70	✓			✓								✓		Non-smoker discount
STANDARD	75	✓			✓								✓		
	80	✓			✓								✓		
	85	✓			✓								✓		
	90	✓			✓								✓		
	95	✓			✓								✓		
Cigna Health & Life Insurance	<65	\$161			\$162					\$135			\$200	\$58	ATTAINED AGE
Company	65	\$128			\$127					\$108			\$159	\$46	Household discount
1-800-750-2407	70	\$138			\$138					\$116			\$171	\$50	Non-smoker discount
www.cigna.com	75	\$161			\$162					\$135			\$200	\$58	Flexible choice: Cancer, Heart
	80	\$185			\$187					\$160			\$234	\$68	Attack, and Stroke, Hospital
	85	\$199			\$205					\$178			\$260	\$76	Indemnity (Cancer Treatment,
	90	\$222			\$230					\$201			\$290	\$85	Accident Treatment, and
	95	\$248			\$257					\$226			\$323	\$94	Individual Whole Life)

<sup>\*\*</sup>Plan F, F(HD), and C are not available if your Part B start date is on or after 1/1/2020

			ST	ANDAR	DIZED N	1EDICARI	SUPPI	EMENT	PLANS -	– MONTI	HLY P	PREMIU	MS		
INSURANCE COMPANY	AGE	Α	В	D	G	G(HD)	K	L	M	N		С	F	F(HD)	COMMENTS/DISCOUNTS
Everence Medicare	<65	\$192			\$206			\$124					\$263		ISSUE AGE
Supplement	65	\$181			\$191			\$114					\$244		Non-smoker discount
1-800-348-7468	70	\$191			\$204			\$123					\$260		gym membership, drug discount
<u>www.everence.com</u>	75	\$199			\$215			\$130					\$275		card available
	80	\$204			\$221			\$134					\$284		
	85	\$213			\$230			\$145					\$306		
	90	\$213			\$230			\$145					\$306		
	95	\$213			\$230			\$145					\$306		
Everence Medicare	<65									\$141		\$326			ATTAINED AGE
Supplement	65									\$121		\$281			Non-smoker discount
1-800-348-7468	70									\$138		\$320			gym membership, drug discount
www.everence.com	75									\$152		\$347			card available
	80									\$163		\$369			
	85									\$174		\$388			
	90									\$185		\$410			
	95									\$198		\$433			
		•					•		•						
Globe/United American	<65	✓	✓	✓	✓	✓				✓		✓	✓	✓	ATTAINED AGE
Insurance Company	65	✓	✓	✓	✓	✓				✓		✓	✓	✓	Bank draft discount
1-888-678-3403	70	✓	✓	✓	✓	✓				✓		✓	✓	✓	Early enrollment discount
www.globecaremedsupp.com	75	✓	✓	✓	✓	✓				✓		✓	✓	✓	
	80	✓	✓	✓	✓	✓				✓		✓	✓	✓	
	85	✓	✓	✓	✓	✓				✓		✓	✓	✓	
	90	✓	✓	✓	✓	✓				✓		✓	✓	✓	
	95	✓	✓	✓	✓	✓				✓		✓	✓	✓	

			ST	ANDAR	DIZED N	/IEDICARE	<b>SUPPL</b>	<b>EMENT</b>	<b>PLANS</b>	- MONT	HLY I	PREMIU	MS		
INSURANCE COMPANY	AGE	Α	В	D	G	G(HD)	K	L	M	N		С	F	F(HD)	COMMENTS/DISCOUNTS
	1	1 4	I	1	1 4		I	1	1	14		1		1	
Heartland National Life	<65	\$135			\$135					\$119					ATTAINED AGE
Insurance Company	65	\$108			\$108					\$95					Household discount
1-800-750-2407	70	\$113			\$113					\$99					Non-smoker discount
www.heartlandnational.net	75	\$135			\$135					\$119					One-time Policy Fee: \$25
	80	\$163			\$165					\$145					
	85	\$173			\$190					\$163					
	90	\$186			\$217					\$185					
	95	\$202			\$249					\$213					
an F, F(HD), and C are not availab				on or af			Ι.	1 .						1.	
Humana	<65	\$247	\$296		\$387	\$104	\$157	\$227		\$256		\$411	\$419	\$110	ATTAINED AGE
1-800-750-2407	65	\$168	\$200		\$262	\$71	\$107	\$154		\$174		\$278	\$284	\$75	Household discount
www.humana.com	70	\$204	\$243		\$318	\$90	\$130	\$187		\$211		\$338	\$345	\$90	ACH discount, gym
STANDARD	75	\$247	\$296		\$387	\$104	\$157	\$227		\$256		\$411	\$419	\$110	membership, Rx discount
	80	\$292	\$349		\$457	\$122	\$185	\$268		\$302		\$485	\$495	\$129	Vision and Hearing discou
					1		_						•	<u> </u>	24-hour nurse healthline

Humana	<65											ATTAINED AGE
1-800-750-2407	65	\$113	\$135	\$176	\$48	\$72	\$104	\$117	\$187	\$190	\$51	Household discount
www.humana.com	70	\$137	\$164	\$213	\$58	\$87	\$126	\$142	\$227	\$231	\$61	ACH discount, gym
PREFFRRED	75	\$166	\$199	\$259	\$70	\$106	\$153	\$172	\$275	\$281	\$74	membership, Rx discount,
	80	\$196	\$234	\$306	\$82	\$125	\$180	\$203	\$325	\$332	\$87	Vision and Hearing discount,
	85	\$227	\$271	\$355	\$95	\$144	\$208	\$235	\$376	\$394	\$101	24-hour nurse healthline
	90	\$227	\$271	\$355	\$95	\$144	\$208	\$235	\$376	\$394	\$101	For additional charge: Vision
	95	\$227	\$271	\$355	\$95	\$144	\$208	\$235	\$376	\$394	\$101	and Hearing Insurance

\$215

\$215

\$215 \$310

\$310

\$310

\$350

\$350

\$350

\$562

\$562

\$573

\$573

\$562 \$573 \$149

\$149

\$149

For additional charge: Vision

and Hearing Insurance

\$529 \$141

\$529 \$141

\$529

\$141

85

90

95

\$338 \$404

\$338 \$404

\$404

\$338

<sup>\*\*</sup>Plan F, F(HD), and C are not available if your Part B start date is on or after 1/1/2020

		STANDARDIZED MEDICARE SUPPLEMENT PLANS – MONTHLY PREMIUMS													
INSURANCE COMPANY	AGE	Α	В	D	G	G(HD)	K	L	M	N		С	F	F(HD)	COMMENTS/DISCOUNTS
Kemper Health	<65	✓		✓	✓					✓		✓	✓	✓	ATTAINED AGE
1-800-873-1244	65	✓		✓	✓					✓		✓	✓	✓	Monthly bank draft discount
www.renaissancefamily.com	70	✓		✓	✓					✓		✓	✓	✓	Non-smoker discount
	75	✓		✓	✓					✓		✓	✓	✓	
	80	✓		✓	✓					✓		✓	✓	✓	
	85	✓		✓	✓					✓		✓	✓	✓	
	90	✓		✓	✓					✓		✓	✓	✓	
	95	✓		✓	✓					✓		✓	✓	✓	
	1		1			1		T	1					1	
Lumico Life Insurance Company	<65	\$143			\$145					\$122			\$185		ATTAINED AGE
1-800-750-2407	65	\$113			\$114					\$96			\$151		Household discount
<u>www.lumico.net</u>	70	\$124			\$125					\$105			\$160		Non-smoker discount
	75	\$143			\$145					\$122			\$185		, _, _, _
	80	\$166			\$168					\$142			\$215		One Time Policy Fee: \$25
	85	\$193			\$195					\$164			\$249		
	90	\$223			\$226					\$190			\$289		
	95	\$259			\$262					\$220			\$335		
	T					1		1	1					T T	
National Guardian Life	<65	\$169			\$156					\$134			\$198		ATTAINED AGE
Insurance Company	65	\$136			\$122					\$105			\$158		Household discount
1-800-750-2407	70	\$143			\$129					\$111			\$166		Non-smoker discount
<u>www.nglic.com</u>	75	\$169			\$156					\$134			\$198		, _, _, ,
	80	\$194			\$186					\$161			\$234		One Time Policy Fee: \$25
	85	\$223			\$225					\$198			\$281		
	90	\$251			\$264					\$234			\$328		
	95	\$286			\$313					\$279			\$389		
	1	1			-	-			1	1				1	
Omaha Insurance Company	<65	\$167			\$186	\$56			1	\$122			\$289	\$64	ATTAINED AGE
1-800-667-2937	65	\$134			\$149	\$43			1	\$98			\$231	\$51	Household discount
www.mutualofomaha.com/states	70	\$144			\$159	\$47			1	\$105			\$248	\$55	Non-smoker discount
STANDARD	75	\$167			\$186	\$56				\$122			\$289	\$64	ELECTRIC FUNDS TRANSFER
	80	\$197			\$218	\$67			1	\$144			\$340	\$75	discount
	85	\$222			\$246	\$77			1	\$162			\$383	\$85	
	90	\$245			\$271	\$86			1	\$179			\$422	\$94	
	95	\$266			\$295	\$94				\$194			\$459	\$102	

<sup>\*\*</sup>Plan F, F(HD), and C are not available if your Part B start date is on or after 1/1/2020

			S1	<b>TANDAF</b>	RDIZED N	IEDICARI	E SUPP	LEMEN1	PLANS	- MONTI	HLY	PREMI	UMS		
INSURANCE COMPANY	AGE	Α	В	D	G	G(HD)	K	L	M	N		С	F	F(HD)	COMMENTS/DISCOUNTS
	1		ı	1	T 4	4	1			14			1 4	I 4	
Philadelphia American Life	<65	\$137		1	\$146	\$45				\$124			\$200	\$48	ATTAINED AGE
Insurance Company	65	\$105			\$102	\$31				\$89			\$151	\$36	Household discount
1-800-750-2404	70	\$115			\$113	\$37				\$99			\$159	\$39	Non-smoker discount
www.newerlife.com	75	\$132			\$146	\$45				\$124			\$200	\$48	One-time Policy Fee: \$20
	80	\$141			\$163	\$52				\$135			\$217	\$55	
	85	\$151			\$186	\$55				\$150			\$242	\$58	
	90	\$159			\$204	\$62				\$160			\$258	\$66	
	95	\$168			\$215	\$65				\$165			\$266	\$69	
Physicians Life Insurance	<65				\$174	\$68							\$198	\$68	ATTAINED AGE
Company	65				\$139	\$50							\$159	\$50	Age Forgiveness discount,
1-800-228-9100	70				\$150	\$55							\$171	\$55	Annuity discount, Enhanced
www.physiciansmutual.com	75				\$174	\$68							\$198	\$68	Benefit Rider, Household
STANDARD	80				\$189	\$85							\$216	\$85	discount, Offers High Deductible
	85				\$195	\$106							\$222	\$106	Rider on Plan F. Call for rates
	90				\$195	\$106							\$222	\$106	and description.
	95				\$195	\$106							\$222	\$106	
	•			•				•	•	•					
Physicians Life Insurance	<65	\$143*			\$174	\$68							\$198	\$68	ISSUE AGE
Company	65	\$143			\$167	\$68							\$190	\$68	Age Forgiveness discount,
1-800-228-9100	70	\$143			\$173	\$76							\$198	\$76	Annuity discount, Enhanced
www.physiciansmutual.com	75	\$143	1		\$187	\$91							\$213	\$91	Benefit Rider, Household
STANDARD	80	\$143	1		\$191	\$97							\$218	\$97	discount, Offers High
	85	\$143	1		\$195	\$106							\$222	\$106	Deductible Rider on Plan F. Call
	90	\$143	1		\$195	\$106							\$222	\$106	for rates and description.
	95	\$143			\$195	\$106							\$222	\$106	†

<sup>\*</sup> Plan A – Community Rated

Renaissance Life & Health   Insurance Company of America   1-844-202-4150   70	PREMIUN	MS		
Insurance Company of America   1-844-202-4150   70	С	F	F(HD)	COMMENTS/DISCOUNTS
Insurance Company of America   1-844-202-4150   70				
1-844-202-4150		✓		ATTAINED AGE
Www.renaissancefamily.com		✓		Household discount
Sanford Health Plan   465   \$171   \$227   \$228   \$96   \$117   \$141   \$186   \$187   \$79   \$157   \$171   \$227   \$228   \$96   \$191   \$157   \$141   \$186   \$187   \$79   \$157   \$191   \$80   \$187   \$227   \$228   \$96   \$191   \$157		✓		Non-smoker discount
Sanford Health Plan   1-888-605-9277   65   \$105   \$139   \$140   \$59   \$117   \$127   \$227   \$228   \$96   \$117   \$117   \$117   \$118   \$186   \$187   \$79   \$157   \$171   \$188   \$187   \$191   \$186   \$187   \$191   \$186   \$187   \$191   \$187   \$191   \$187   \$191   \$188   \$187   \$191   \$187   \$191   \$188   \$187   \$191   \$188   \$187   \$191   \$188   \$187   \$191   \$188   \$187   \$191   \$188   \$191   \$		✓		1
Sanford Health Plan   1-888-605-9277   STANDARD   Signer   Sign		✓		1
Sanford Health Plan         <65         \$171         \$227         \$228         \$96         \$191           1-888-605-9277         65         \$105         \$139         \$140         \$59         \$117           www.sanfordhealthplan.com         70         \$141         \$186         \$187         \$79         \$157           STANDARD         75         \$171         \$227         \$228         \$96         \$191           80         \$187         \$248         \$249         \$105         \$209           85         \$192         \$255         \$256         \$108         \$215           90         \$193         \$256         \$257         \$108         \$216           95         \$193         \$256         \$257         \$108         \$216           Sanford Health Plan         <65		✓		1
Sanford Health Plan   1-888-605-9277   65   \$105   \$139   \$140   \$59   \$117   \$157   \$171   \$227   \$228   \$96   \$117   \$157   \$157   \$171   \$188   \$187   \$79   \$157   \$157   \$171   \$227   \$228   \$96   \$191   \$191   \$186   \$187   \$79   \$157   \$191   \$188   \$187   \$228   \$96   \$191   \$191   \$188   \$187   \$228   \$96   \$191   \$191   \$188   \$187   \$228   \$249   \$105   \$209   \$187   \$228   \$248   \$249   \$105   \$209   \$185   \$192   \$255   \$256   \$108   \$215   \$90   \$193   \$256   \$257   \$108   \$216   \$216   \$193   \$256   \$257   \$108   \$216   \$193   \$216   \$188   \$149   \$62   \$125   \$165   \$112   \$148   \$149   \$62   \$125   \$102   \$75   \$112   \$148   \$149   \$62   \$125   \$102   \$75   \$112   \$148   \$149   \$62   \$125   \$103   \$102   \$125   \$102   \$125   \$102   \$125   \$102   \$125   \$102   \$125   \$103   \$102   \$125   \$102   \$125   \$102   \$125		✓		7
1-888-605-9277 www.sanfordhealthplan.com STANDARD  STAND		✓		7
1-888-605-9277 www.sanfordhealthplan.com STANDARD  STAND			•	
www.sanfordhealthplan.com         70         \$141         \$186         \$187         \$79         \$157           STANDARD         75         \$171         \$227         \$228         \$96         \$191           80         \$187         \$248         \$249         \$105         \$209           85         \$192         \$255         \$256         \$108         \$215           90         \$193         \$256         \$257         \$108         \$216           95         \$193         \$256         \$257         \$108         \$216           Sanford Health Plan         <65	\$239	\$256	\$115	ATTAINED AGE
STANDARD   75   \$171   \$227   \$228   \$96   \$191	\$146	\$157	\$70	Electronic Funds Transfer
Sanford Health Plan   Sanford Health Plan   See   Se	\$195	\$210	\$94	discount
Sanford Health Plan   Sanford Health Plan   September   Septembe	\$239	\$256	\$115	Non-smoker discount
90   \$193   \$256   \$257   \$108   \$216	\$159	\$280	\$126	Careington Advantage discount
Sanford Health Plan         <65         \$112         \$148         \$149         \$62         \$125           1-888-605-9277         65         \$68         \$91         \$91         \$38         \$76           www.sanfordhealthplan.com         70         \$92         \$122         \$122         \$51         \$102           PREFERRED         75         \$112         \$148         \$149         \$62         \$125           80         \$122         \$162         \$163         \$68         \$136	\$269	\$287	\$129	program
Sanford Health Plan       <65	\$270	\$289	\$130	Fitness center reimbursement
1-888-605-9277  www.sanfordhealthplan.com PREFERRED  70 \$92 \$122 \$122 \$51 \$102  75 \$112 \$148 \$149 \$62 \$125  80 \$122 \$162 \$163 \$68 \$136	\$270	\$289	\$130	program
1-888-605-9277  www.sanfordhealthplan.com PREFERRED  70 \$92 \$122 \$122 \$51 \$102  75 \$112 \$148 \$149 \$62 \$125  80 \$122 \$162 \$163 \$68 \$136			•	
1-888-605-9277  www.sanfordhealthplan.com PREFERRED  70 \$92 \$122 \$122 \$51 \$102  75 \$112 \$148 \$149 \$62 \$125  80 \$122 \$162 \$163 \$68 \$136	\$156	\$167	\$75	ATTAINED AGE
PREFERRED 75 \$112 \$148 \$149 \$62 \$125 80 \$122 \$162 \$163 \$68 \$136	\$95	\$102	\$46	Electronic Funds Transfer
PREFERRED         75         \$112         \$148         \$149         \$62         \$125           80         \$122         \$162         \$163         \$68         \$136	\$127	\$137	\$62	discount
80 \$122 \$162 \$163 \$68 \$136	\$156	\$167	\$75	Non-smoker discount
	\$169	\$182	\$82	Careington Advantage discount
	\$175	\$187	\$84	program
	\$176	\$188	\$85	Fitness center reimbursement
	\$176	\$188	\$85	program

			ST	ANDAR	DIZED N	1EDICARI	SUPP	LEMENT	PLANS -	- MONT	HLY I	PREMIU	MS		
INSURANCE COMPANY	AGE	Α	В	D	G	G(HD)	K	L	M	N		С	F	F(HD)	COMMENTS/DISCOUNTS
C	.C.F								1			./	<b>✓</b>		ATTAINED ACE
Sentinel Security Life Insurance	<65	V /	V /	\ \ \ \ \									<b>∨</b>		ATTAINED AGE
<b>Company</b> 1-800-247-1423	65	<b>V</b> ✓	V /	\ \ \ \								<b>V</b> ✓	V /		Non-smoker discount
www.sslco.com	70	V /	V /	V /									V /		
PREFERRED	75	V /	V /	<b>V</b> ✓								<b>V</b> ✓	<b>∨</b>		
THEFERNED	80	· /	\ \ \	\ \ \ \ \							_	<b>V</b> ✓	<b>V</b> ✓		
	85 90	<b>✓</b>	\ \ \	\ \ \ \ \							_	<b>V</b> ✓	<b>V</b> ✓		
	95	· /	<b>V</b>	<b>-</b>							_	<u> </u>	<b>V</b>		
	95	•										·	•		
Thrivent Financial for	<65	\$166	\$174	\$183	\$184	Ī		\$131	\$171	1		\$204	\$228	\$37	ATTAINED AGE
Lutherans	65	\$100	\$174	\$105	\$104			\$89	\$171			\$145	\$162	\$24	Express Scripts Rx drug discount
1-800-595-6589	70	\$145	\$147	\$151	\$152			\$108	\$118			\$172	\$102	\$30	Non-smoker discount
www.thrivent.com	75	\$145	\$174	\$183	\$132			\$108	\$171			\$204	\$228	\$37	Non-smoker discount
STANDARD	80	\$177	\$174	\$217	\$218			\$156	\$201			\$239	\$267	\$45	
STANDARD	85	\$177	\$205	\$250	\$251			\$130	\$228			\$273	\$305	\$53	
	90	\$183	\$215	\$274	\$275			\$197	\$248			\$298	\$333	\$58	
	95	\$185	\$224	\$290	\$291			\$209	\$260			\$314	\$351	\$61	
	93	7100	7224	7290	7291			7203	<b>J200</b>			7314	7331	201	
Thrivent Financial for	<65	\$175	\$194	\$230	\$231			\$160	\$212			\$252	\$282	\$47	ISSUE AGE
Lutherans	65	\$146	\$155	\$173	\$173			\$121	\$161			\$193	\$215	\$34	Express Scripts Rx drug discount
1-800-595-6589	70	\$162	\$175	\$200	\$202			\$140	\$186			\$222	\$248	\$40	Non-smoker discount
www.thrivent.com	75	\$175	\$194	\$230	\$231			\$160	\$212			\$252	\$282	\$47	
STANDARD	80	\$181	\$208	\$258	\$260			\$179	\$237			\$282	\$314	\$54	
	85	\$185	\$217	\$278	\$280			\$195	\$253			\$302	\$337	\$58	
	90	\$186	\$223	\$288	\$290			\$205	\$261			\$312	\$348	\$60	
	95	\$187	\$229	\$296	\$297			\$213	\$265			\$319	\$356	\$62	

		STANDARDIZED MEDICARE SUPPLEMENT PLANS – MONTHLY PREMIUMS													
<b>INSURANCE COMPANY</b>	AGE	Α	В	D	G	G(HD)	K	L	M	N		C	F	F(HD)	COMMENTS/DISCOUNTS
<b>United American Insurance</b>	<65	✓	✓	✓	✓	✓				✓		<b>✓</b>	✓	✓	ATTAINED AGE
Company	65	✓	✓	<b>✓</b>	<b>✓</b>	✓				✓		<b>✓</b>	<b>✓</b>	✓	
1-800-755-2137	70	✓	✓	✓	✓	✓				✓		✓	✓	✓	
www.unitedamerican.com	75	✓	✓	✓	✓	✓				✓		✓	✓	✓	
PREFERRED	80	✓	✓	✓	✓	✓				✓		✓	✓	✓	
	85	✓	✓	✓	✓	✓				✓		✓	✓	✓	
	90	✓	✓	✓	✓	✓				✓		✓	✓	✓	
	95	✓	✓	✓	✓	✓				✓		✓	✓	✓	
	•		•	•			•								
Wellmark Blue Cross & Blue	<65	\$194		\$268	\$244	\$98				\$214			\$302		ATTAINED AGE
Shield of South Dakota	65	\$152		\$209	\$191	\$76				\$167			\$236		Non-smoker discount
1-877-877-8411	70	\$188		\$259	\$237	\$95				\$207			\$292		Household discount
www.wellmark.com	75	\$210		\$290	\$265	\$106				\$232			\$327		Vision and Hearing plans
STANDARD	80	\$231		\$318	\$290	\$116				\$254			\$358		
	85	\$233		\$321	\$293	\$117				\$257			\$362		
	90	\$233		\$321	\$293	\$117				\$257			\$362		
	95	\$233		\$321	\$293	\$117				\$257			\$362		

<sup>\*</sup> Plan G and G(HD) are based on household discount. \*\*Plan F is available for anyone who is eligible for Medicare before 1/1/2020.

Wellmark Blue Cross & Blue	<65	\$210	\$191	\$77		\$168	\$2	36	ATTAINED AGE
Shield of South Dakota	65	\$164	\$149	\$60		\$131	\$1	34	Non-smoker discount
1-877-877-8411	70	\$203	\$185	\$74		\$162	\$2	29	Household discount
www.wellmark.com	75	\$227	\$207	\$83		\$182	\$2	56	Vision and Hearing plans
PREFERRED	80	\$249	\$227	\$91		\$199	\$2	30	
	85	\$251	\$229	\$92		\$201	\$2	33	
	90	\$251	\$229	\$92		\$201	\$2	33	
	95	\$251	\$229	\$92		\$201	\$2	33	

<sup>\*</sup> Plan G and G(HD) are based on household discount. \*\*Plan F is available for anyone who is eligible for Medicare before 1/1/2020.

### 2020 DENTAL, VISION, AND HEARING PLAN PROVIDERS

Original Medicare, Parts A and B, does **NOT** cover routine dental, vision, and hearing devices and exams such as teeth cleanings, fillings, dentures, glasses, contacts, hearing aids, and fittings, etc. However, some Medicare Advantage, Medicaid, or Medigap plans may offer this coverage. **NOTE:** Original Medicare, Parts A and B, may cover certain **medically-necessary** dental, vision, and hearing costs such as a tooth extraction prior to cardiac surgery, yearly eye exams for people with or at high risk for diabetes, or diagnostic hearing and balance exams, etc. In any case, individuals can purchase dental, vision, and hearing policies from the open market to obtain their desired coverage. Your dental, vision, or hearing professional may have a recommendation.

To assist Medicare beneficiaries interested in finding information on these types of policies **SHIINE** has compiled the following list of providers. **SHIINE** provides this resource as a courtesy and does not express the list as complete or comprehensive. Availability may be limited by geographic region or zip code.

COMPANY	DENTAL	VISION	HEARING	PHONE	WEB ADDRESS
Alpha Dental	Х			1-800-807-0706	www.alphadentalplan.com
Ameritas Life	Х	Х	Х	1-888-336-7601	www.ameritas.com
Amplifon			Х	1-888-784-6050	www.amplifonusa.com
Aon Dental Solutions	Х			1-833-233-4731	www.dentalplans.com
Aspen Dental	Х			1-800-277-3633	www.aspendental.com
Cigna	Х			1-800-997-1654	www.cigna.com
Davis Vision		Х		1-800-999-5431	www.davisvision.com
Delta Dental	Х			1-800-627-3961	www.deltadentalsd.com
EyeMed Vision Care		Х		1-844-225-3107	www.eyemed.com
Hearing Care of AARP*			X	1-800-203-7048	www.aarphearingcare.com
Humana	X	Х		1-888-347-0092	www.humana.com
Physicians Mutual	Х			1-877-855-8172	www.physiciansmutual.com
Renaissance Dental	Х			1-888-791-5995	www.renaissancedental.com
Senior Benefit Services	Х	Х	X	1-800-924-4727	www.srbenefit.com
Spectra		Х		1-800-638-3120	www.myspectera.com
Spirit Dental	Х			1-844-833-8440	www.spiritdental.com
United Healthcare	Х	Х		1-800-273-8115	www.uhone.com
VSP		Х		1-800-877-7195	www.vsp.com

<sup>\*</sup>Must have AARP membership

### 2020 DENTAL, VISION, AND HEARING FOUNDATIONS & ORGANIZATIONS

Additionally, the following list includes some foundations or organizations that help pay for hearing and vision costs based on income. Again, **SHIINE** provides this courtesy as a resource and does not express the list as comprehensive or complete. Geographic region or zip code may limit availability.

COMPANY	DENTAL	VISION	HEARING	PHONE	WEB ADDRESS
Audient			Χ	1-866-956-5400	www.audientalliance.org
Foundation for Sight and Sound			Χ	1-888-580-8886	www.helpamericahear.org
Hear in America			Х	1-800-286-6149	www.hearinamerica.com
Hearing Loss Association of America			X	1-301-657-2248	www.hearingloss.org
Miracle Ear Foundation			Х	1-877-632-6320	www.miracle-ear.com/foundation
Starkey Hearing Foundation			Χ	1-800-328-8602	www.starkeyhearingfoundation.org

#### How to read this chart:

- If a percentage appears, the Medigap plan covers that percentage of the benefit and you must pay the rest.
- If a row is blank, the plan doesn't cover that benefit and you pay the total cost.
- NOTE: The Medigap plan covers coinsurance only after you have paid the deductible (unless the Medigap plan also covers the deductible).

	MEDICARE SUPPLEMENT – MEDIGAP PLANS													
	Α	В	D	G <sup>1</sup>	G(HD)	K	L	M	N		С	F <sup>1</sup>	F(HD)	
MEDIGAP BENEFITS					1								1	
Medicare Part A Coinsurance	100%	100%	100%	100%	100%	100%	100%	100%	100%		100%	100%	100%	
and Hospital Costs <sup>2</sup>														
Medicare Part B Copayment	100%	100%	100%	100%	100%	50%	75%	100%	100%		100%	100%	100%	
or Coinsurance <sup>3</sup>														
Blood (First 3 Pints)	100%	100%	100%	100%	100%	50%	75%	100%	100%		100%	100%	100%	
Part A Hospice Care	100%	100%	100%	100%	100%	50%	75%	100%	100%		100%	100%	100%	
Coinsurance or Copayment														
Skilled Nursing Facility Care			100%	100%	100%	50%	75%	100%	100%		100%	100%	100%	
Coinsurance <sup>4</sup>														
Medicare Part A Deductible <sup>5</sup>		100%	100%	100%	100%	50%	75%	50%	100%		100%	100%	100%	
Medicare Part B Deductible <sup>6</sup>											100%	100%	100%	
Medicare Part B Excess				100%	100%							100%	100%	
Charges														
Foreign Travel Emergency <sup>7</sup>			100%	100%	100%			100%	100%		100%	100%	100%	
(up to plan limits)														
Out-of-Pocket Limit						\$4960	\$2480							

<sup>&</sup>lt;sup>1</sup> Plans F and G also have a high deductible option which require first paying a plan deductible of [\$2,340 in 2020] before the plan begins to pay. Once the plan deductible is met, the plan pays 100% of covered services for the rest of the calendar year. High deductible Plan G does not cover the Medicare Part B deductible. However, high deductible plans F and G count your payment of the Medicare Part B deductible toward meeting the plan deductible.

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WESTERN SHIINE OFFICE 2200 N Maple St, Ste 104 Rapid City, SD 57701 605-342-8635 1-877-286-9072 SHIINE@westriver.org

<sup>&</sup>lt;sup>2</sup> Up to an additional 365 Days after Medicare benefits are used up.

<sup>&</sup>lt;sup>3</sup> Plan N pays 100% of the Part B coinsurance, except for a co-payment of up to \$20 for some office visits and up to a \$50 co-payment for emergency room visits that do not result in an impatient admission.

<sup>&</sup>lt;sup>4</sup> \$176.00/days 21 - 100.

<sup>&</sup>lt;sup>5</sup> \$1,408/60 day benefit period.

<sup>&</sup>lt;sup>6</sup> \$198 in 2020.

<sup>&</sup>lt;sup>7</sup> Pays 80% of certain medically necessary emergencies, up to a \$50,000 lifetime limit, after you pay a yearly \$250 deductible.